

GINOVUS

Critical Success Factors Required for Launch of the Bloomington CTP

1. Identify transition leadership for CTP initiative:
 - Important to ensure that momentum is sustained
 - Critical to have a person or entity responsible for implementation of the action plan
 - Issues: Staffing, leadership, funding etc.
 - Timeline: Completed by the end of 2006
2. Create a board of directors for the CTP:
 - Vital to select leaders from key constituent groups in the community
 - Important to include some members of CTP Advisory Board and new participants
 - Issues: Leadership, roles & responsibilities, etc.
 - Timeline: Completed by the end of 2006
3. The City of Bloomington and Indiana University finalize an agreement regarding key CTP issues:
 - Vital for both entities to view themselves as partners in the success of the CTP
 - Important to understand each organization's goals and objectives
 - Issues: Real estate, technology transfer, funding, parking, etc.
 - Timeline: Completed by the end of 2007
4. Secure control of critical real estate parcels from willing sellers in the CTP:
 - Critical to assemble real estate from willing sellers in order to attract private developers
 - Important to identify who should take the lead role in assembling property from willing sellers
 - Issues: Funding, leadership, land use policy, etc.
 - Timeline: Completed by the end of 2007
5. Select Executive Director of CTP:
 - Vital to hire a full-time employee to lead the initiative after a six-month transition period
 - Important to hire someone with entrepreneurial development, financial and real estate experience
 - Issues: Funding, leadership, process, etc.
 - Timeline: Completed by the end of 2007
6. Enhance InVenture:
 - Important to expand the size of the incubator to serve technology businesses and entrepreneurs
 - Critical to provide additional services (IURTC, Johnson Center, VC) to incubator companies
 - Issues: Real estate, funding, staffing, etc.
 - Timeline: Completed by the end of 2008
7. Open new parking garage in the CTP:
 - Critical to identify the best location in the CTP for the parking garage
 - Important to scale the size of the garage to meet short and long-term needs of the CTP area
 - Issues: Funding, approvals, selection of a contractor, etc.
 - Timeline: Completed by the end of 2009